

COMPRANET: e-Procurement as an effective tool to limit opportunities for Corruption. The Mexican Case



EGAP.
Gobierno y Política Pública
TECNOLÓGICO DE MONTERREY



IACA

INTERNATIONAL
ANTI-CORRUPTION
ACADEMY

Max Kaiser

A whole new system

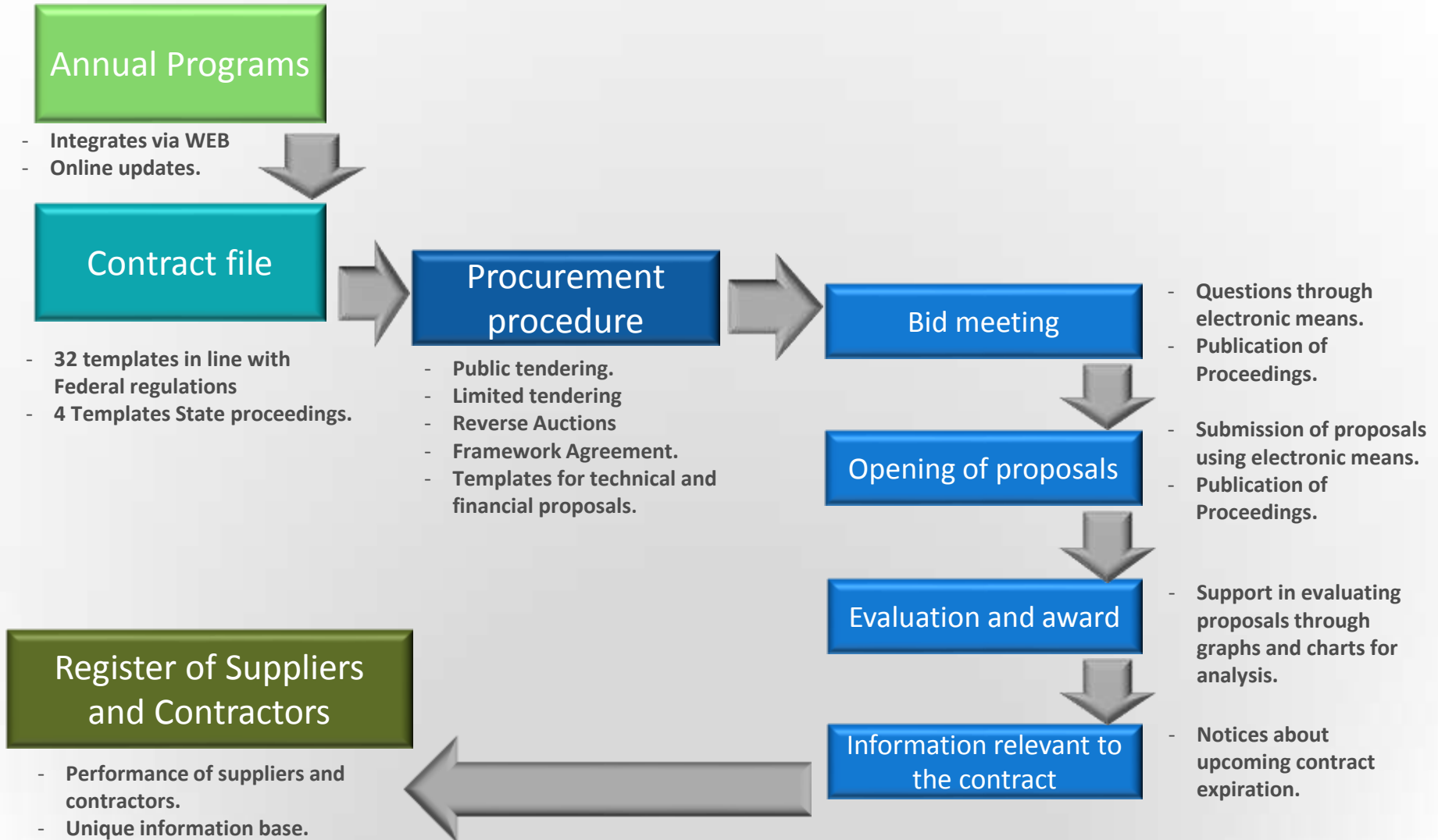
The following premises were the base to create Compranet 5.0, in accordance with international best practices:

- The existence of a single, unifying internet platform that allowed the elimination of every local platform used by entities and institutions of the federal government
- A system controlled and administered by professionals in procurement regulations
- A system that could be used in goods, services and public works
- A system developed to allow communication with other systems and data bases
- An Internet based platform with free access from multiple users
- User friendly and with powerful and easy to use search engines

The political push

- Contrary to regular practices, Compranet was not developed to be a pilot system, but a definite platform to manage every phase of the procurement process.
- The idea was to provoke a drastic and structural change in the whole process. The rationale behind the decision was that gradual and incremental changes seem to encounter a more efficient and better organized opposition.
- The new transactional platform, now made the sole mandatory system by the new Federal Law of 2009, was meant to disrupt and transform this strategic area of government.

COMPRANET FLOW



CompraNet's Implementation

Features	Modules
Free and easy access Web platform	Open tendering
100% transactional system	Invitation to at least three persons (limited tendering)
Full traceability procedures	Direct selection (limited tendering)
Unique Register of Suppliers and Contractors	RUPC (compliance history)
100% electronic procedures	Notice of planned procurement
User profiles, including supervisor profile	Subsequent Offers of discounts (OSD) – Electronic Auctions

- ❑ **30 thousand** queries per day
- ❑ **208,504** procurement procedures
- ❑ **14,796** users that subscribe to mass training
- ❑ **9,459** certificates for users using the system
- ❑ **3,745** purchasing units registered
- ❑ **352** entities discharged from the system.
- ❑ **91,102** Companies Listed in Compranet
- ❑ During 2012, 88% of public tenders had the chance of receiving bids electronically, in contrast to the 21% recorded in 2010.

MODULES: COMPRANET



Annual Programs



Market Intelligence



Suppliers and Contractors
Suspended



Social Witness
and Testimony



Advanced
Electronic
Signature

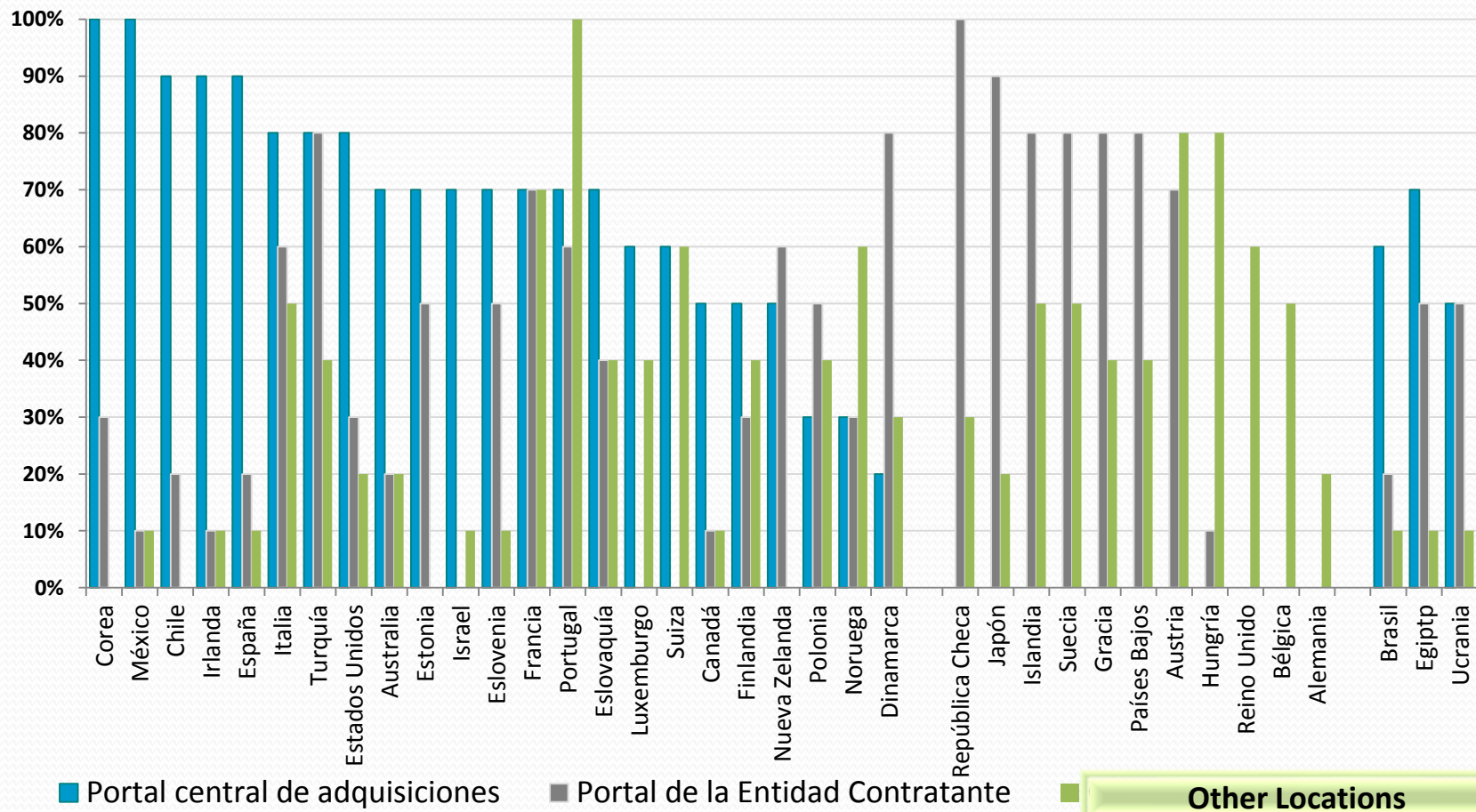


Reverse auction



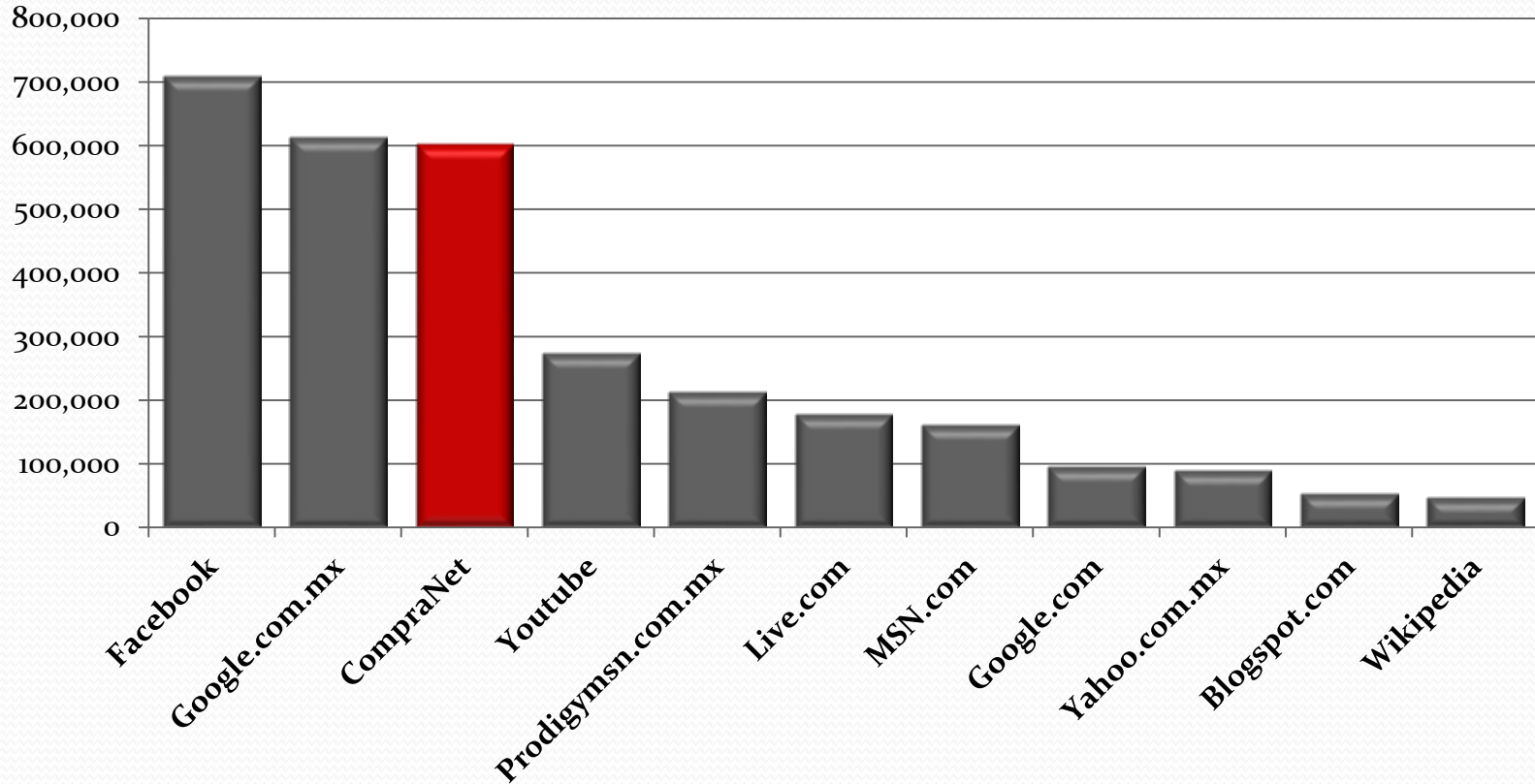
Register of Suppliers and
Contractors

Online Availability of Public Procurement Information of Central Government (2010).



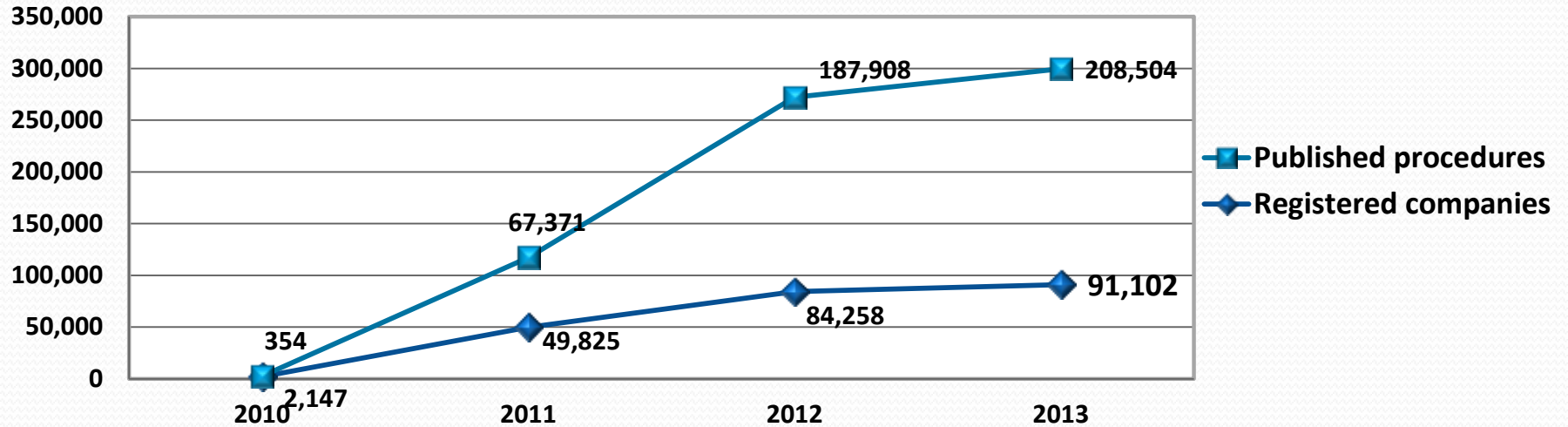
COMPRANET WAS THE THIRD WEB SITE MOST VISITED BY MEXICANS IN 2012

Average monthly visits

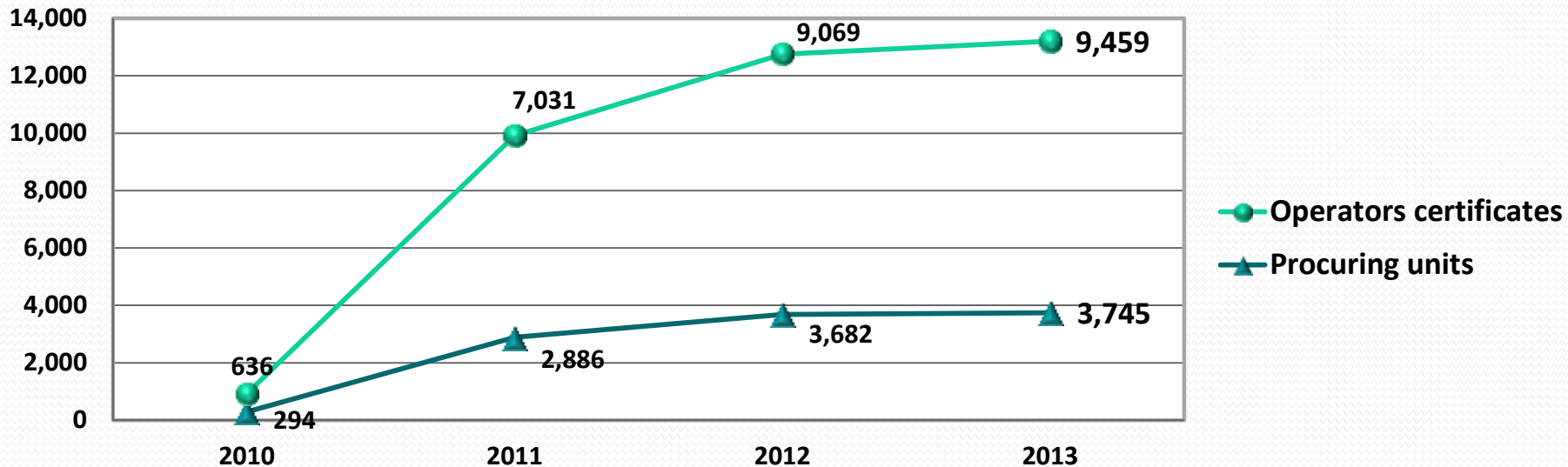


It Takes Time

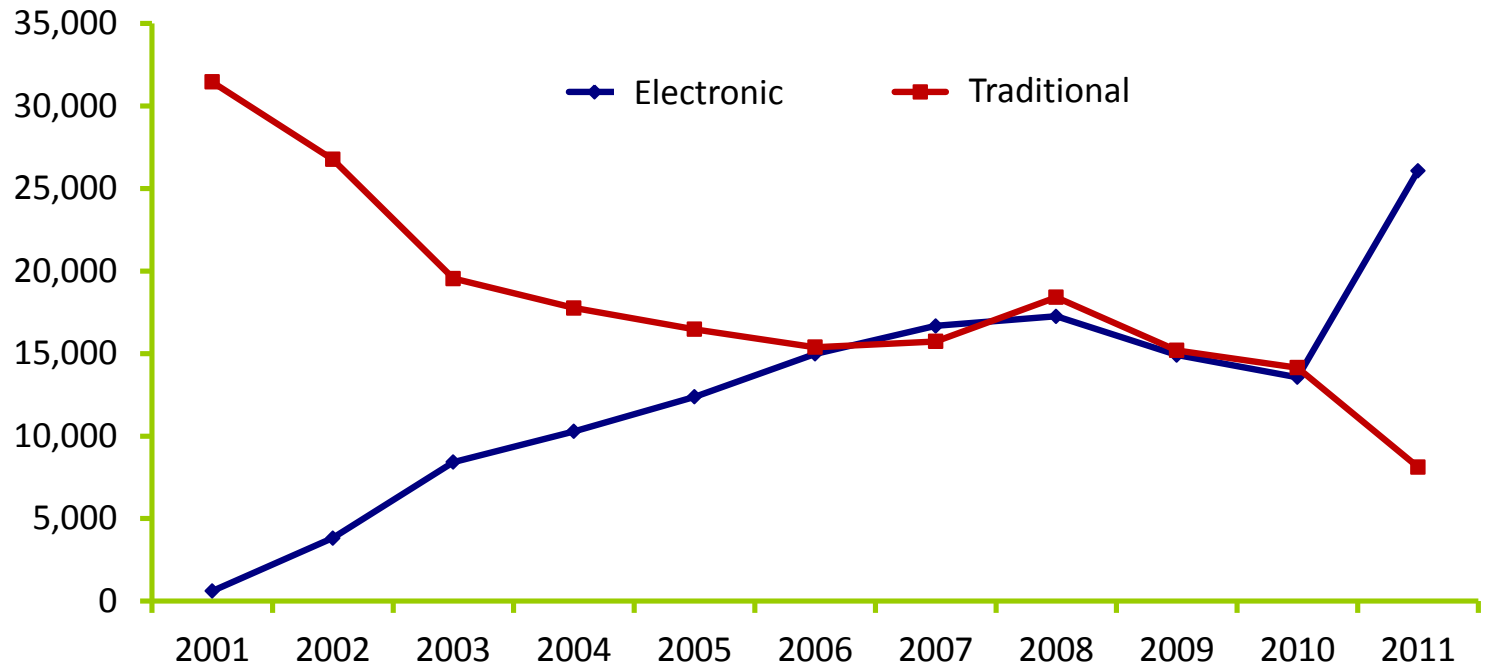
Registered Companies - Published Procedures



Operators certificates- Procuring units



It Takes Time



Year / Procedure	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Electronic	615	3,824	8,426	10,290	12,382	14,978	16,675	17,256	14,913	13,559	26,068
Traditional	31,460	26,771	19,541	17,760	16,475	15,390	15,733	18,409	15,192	14,142	8,123
	32,075	30,595	27,967	28,050	28,857	30,368	32,408	35,665	30,105	27,701	34,191

Challenges for the future

